District32-
Scale Up Flowchart

D32

Are you a service business?

Yes → **Is your business model/parts of it scalable?**

No → **Yipee - product businesses are hugely scalable**

No → **Find services you can provide that are scalable.**

Yes → **Is your servicibility setup for large scales?**

No → **Identify how to adapt your serviceability for large scales.**

Yes → **Is your sales process automated so you don't need to be involved with every customer?**

No → **Build a scalable sales process.**

Yes → **Congratulations! Your business is scalable.**